

PROPOSAL

Name of Contact Person: SVP Mario Rey T. Morales
 Name of Company / Organization: Development Bank of the Philippines
 Type of Event: Team Building
 Contact Number/s:
 E-mail address:

Thank you for considering Estancia de Lorenzo as your venue on your upcoming event.
 Please find below proposal for your review.

Activity Date: October 10-11, 2025
No. of persons: 20 min. guarantee

PROPOSAL				
Villa Accommodation	Rate	No of Villa/ No of Mattress	No of Nights	Total
Grand Villa (Good for 22pax)	69,600.00	1	1	69,600.00
5% Discount				3,480.00
TOTAL OF ACCOMMODATION				66,120.00
Live-in Package	Rate per pax	No. of days	No. of Pax	Total
food consumable	694.00	1	20	13,880.00
TOTAL FOR PACAKGE				13,880.00
TOTAL CONTRACT PRICE				80,000.00

Inclusions:

One(1) Night Villa Accommodation W/Breakfast (Check-in: 3pm, Check-out: 12nn)
 - 1 Grand Villa (5 rooms w/queen bed at 2nd fl and 2 single beds at gf)
 Complimentary Wi-Fi Access
 Complimentary Parking Access
 Prices are inclusive of applicable taxes

Optional Rates:

Function Room extension -3,000/hour
 Ampitheater(4hours) - 80,000
 ATV - 800 for 30mins & 1,200 for 1 hour

Terms & Conditions:

- To confirm your reservation, we will require 50% non-refundable down payment.
- Reservation Payment is non-refundable, non-transferrable & non-convertible.
- Guaranteed contract price can no longer be reduced once the booking is confirmed.
- Rates are not to be disclosed directly or indirectly, unless written approval is given by Estancia de Lorenzo.
- Full payment is due one (1) week before the event.
- Payment may be made in cash or credit card.

Payments could be made through direct bank deposit thru the following details:

Account Name: Estancia de Lorenzo Inc
 Account No: 0103-3800-7588
 Bank: BDO, SM City San Mateo

- Guests are not allowed to bring-in food or heavy meals and drinks (beer, hard liquor, or non-alcoholic beverages). Delivery of Commercial food is also prohibited.
- We require complete names of Guests prior arrival.

(SIGNED)
 Prepared by:
 Jennifer Morales
 Account Executive

Confirmed:
 (SIGNED)
 Engager / Client